

## Message Text

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64

ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 /030 R

DRAFTED BY COM/BIC/CAGNE/SDTENNEY

APPROVED BY EB/OCA/CM/LKLIEFORTH

COM/BIC/CAGNE/PBHALE

COM/BIC/CAGNE/FDMANZOLILLO

COM/BIC/CAGNE/APLANAGAN

STATE/NEA/ARP/JLYLE (PHONE)

NEA/RA/HMONTGOMERY

----- 119357

P 242354Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

AMEMBASSY DOHA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

INFO AMEMBASSY ATHENS PRIORITY

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

UNCLAS STATE 044589

E.O. 11652: N/A

TAGS: 0EXP, XF

SUBJECT: PROPOSED MAY '76 TRADE MISSION

REF: (A) STATE 37568, (B) MANAMA 110

ATHENS PASS RTDO LEFEAVER

1. DUE TO THE POSTPONEMENT OF MAY '76 BUILDING MATERIALS  
AND CONSTRUCTION EQUIPMENT TRADE FAIR SCHEDULED TAKE PLACE  
AT JIDDA (REFTEL A) AND AVAILABILITY NUMBER OF FIRMS WHICH  
HAD INTENDED VISIT NEAR EAST, CAGNE FEELS ABLE RECRUIT  
ARCHITECTS, ENGINEERS, DESIGNERS, PLANNERS, URBAN DEVELOPERS  
AND CONTRACTORS TO ACCOMPANY A 'SHOW-AND-SELL' TRADE  
MISSION TARGETED AT SAHRAIN, KUWAIT, QATAR AND THE UAE.

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MISSION WOULD TAKE PLACE IN MAY AND WOULD INCLUDE INDIVID-

UALS/FIRMS CAPABLE OF HANDLING PROJECTS RANGING FROM HOUSING TO PORT DEVELOPMENT, NEW TOWNS, SCHOOLS, ETC.

2. IF INTERESTED IN MISSION'S VISIT, POSTS REQUESTED RESPOND BY COB MARCH 1. REGRET SHORTNESS IN NOTICE, BUT NEED AS MUCH TIME AS POSSIBLE TO DRAW UP PLANS PACKAGE AND RECRUIT INTERESTED FIRMS. IF FAVORABLE RESPONSE, PLEASE PROVIDE MARKET DATA ASAP FOR USE IN RECRUITING U.S. PARTICIPANTS. ATTENTION SHOULD ALSO BE PLACED ON HOLIDAY SCHEDULE AND AVAILABILITY HOTEL ROOMS ON RELATIVELY SHORT NOTICE.

3. FOR MANAMA: PROPOSED MISSION TOGETHER WITH VISIT BY ADVANCE GROUP FROM INDIANA IOGA MISSION, ARE SEVERAL DAYS CAGNE ATTEMPTING RESPOND TO REFTEL 0. COMMERCE AND STATE HAS FOUND VERY USEFUL WIDE RANGE OF SPECIAL REPORTING EMBASSY HAS DONE ON BAHRAIN'S HOUSING NEEDS AS WELL ITS POSITION AS A BUSINESS CENTER IN THE GULF. NEVERTHELESS, IN ORDER TO FURTHER PRESENT BAHRAINI MARKET TO U.S. BUSINESSMEN, SUGGEST POST UP-DATE FOREIGN ECONOMIC TRENDS REPORT AS BUSINESSMEN HAVE COMMENTED UPON ITS USEFULNESS AS EXCELLENT ECONOMIC INTRODUCTION TO AREA. NOT ONLY WILL CAGNE DISTRIBUTE REPORT BUT COMMERCE AMERICA HAS AGREED PUBLISH CONDENSED VERSION OF IT.

4. FOR DOHA: SOME FORM OF UNCLASSIFIED REPORT, SUCH AS THE FOREIGN ECONOMIC TRENDS REPORT, OUTLINING OPPORTUNITIES IN BOTH INDUSTRIAL AND DEVELOPMENT FIELDS IN QATAR WOULD ALSO BE HELPFUL FOR U.S. BUSINESSMEN AND ENCOURAGE THEM TO VISIT AN ESSENTIALLY UNKNOWN AREA. INGERSOLL

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** PROPOSED MAY '76 TRADE MISSION  
**TAGS:** BEXP, XF  
**To:** ABU DHABI MULTIPLE  
**Type:** TE  
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